

# MAYO CENTER 2023-24



UNIVERSITY  
of VIRGINIA

DARDEN SCHOOL  
of BUSINESS

Richard A. Mayo  
Center for Asset Management

>100

## Guest Speakers

Mayo Center-Affiliated Thought  
Leaders Who Engaged with Students



51

Venture Capital

15

Private Equity

16

Traditional Asset  
Management

31

Real Estate

• • Nov 2023

University of Virginia Investing Conference  
Darden at Virginia Investing Competition  
Real Estate Conference

• • Dec 2023

Symposium on Mutual Funds and ETFs

• • Jan 2024

Internal Venture Capital Investment Competition

• • Feb 2024

Annual Economic & Market Outlook

• • Apr 2024

University of Virginia Venture Capital Conference  
UVA- Fed Workshop

• • May 2024

Four Corners Academic Symposium

• • Jun 2024

New York Financial Panel

• • Ongoing

Guest Speaker Series

## 11 Events

Headline Events to Engage  
Mayo Center Stakeholders



>250 Alumni

Engaged  
Through Events &  
Activities

### STUDENT SUPPORT & CAREER DEVELOPMENT



## Student Club Support

Darden Capital Management  
Darden Executive MBA Fund  
Darden Private Equity Club  
Entrepreneurship & Venture Capital Club  
Real Estate Club



## Job Treks

Fall DC Real Estate Trek  
Fall NYC Private Equity Trek  
Fall Week on Wall Street Trek  
Spring DC Real Estate Trek



## Student Competitions

Darden Virginia Investment Challenge  
UNC Real Estate Challenge  
UT-Austin Real Estate Challenge  
Venture Capital Investment Competition



## Trainings

Argus Training  
Berkshire Hathaway Meeting  
CFA Exam  
Pitchbook Training  
Wall Street Oasis Training

### Darden Capital Management

28 second-year MBA Students Manage  
6 Investment Portfolios for the Darden  
School Foundation, ~\$30 million AUM

### Darden Executive MBA Fund

6 Executive MBA Students Manage  
1 Investment Portfolio for the Darden  
School Foundation, ~\$130k AUM

FACULTY & THOUGHT LEADERSHIP



## Research Grants

Academic Symposiums & Workshops  
Case Writers  
Financial Data  
Research Assistants



## Ideas to Action

Mayo Center Leadership and affiliates have produced **1 Ideas to Action** thought leadership article.



## Research Papers

Mayo Center Leadership and affiliates have published **10 papers** in leading journals and publications.



## Media Spotlights

Mayo Center Leadership and affiliates have produced **24 pieces** of media, including podcasts, articles, news releases and more.

[Mayo Research →](#)

[Mayo Media →](#)



## Experiential Learning

Berkshire Hathaway Annual Meeting  
Darden Capital Management  
Darden Executive MBA Fund  
Darden Venture Fellows  
Due Diligence in Seed Funds  
Mayo Center Fellows



## Alumni Engagement

Conferences  
Economic & Market Outlook  
Global Networking Events  
NYC Financial Panel  
Real Estate Reception in DC  
Speaker Events



## Cases

Mayo Center Leadership and affiliates have published **5 case studies** to enhance the experience and relevant content for students in the classroom.



## Initiatives

Private Equity  
Real Estate  
Venture Capital

[Case Studies →](#)

[Initiatives →](#)

CURRICULUM & EXPERIENTIAL LEARNING

### Leadership Team



**Elena Loutskina**  
Academic Director



**Pedro Matos**  
Academic Director



**Rodney Sullivan**  
Executive Director



**Caitlin Boyer**  
Associate Director



**Katie Christ**  
Program Manager